

Keywalker is the first partner to promote SafeCom Smart Printing in Japan

Taking advantage of Keywalker's experience and competences as a Gold Partner of Hewlett Packard Japan, the partnership with SafeCom will enable Keywalker to provide even better and more suitable Managed Print Services and quality customer support.

Today more and more organizations are waking up to the fact that printer chaos and lack of efficient print management is costing them money, wasting everyone's time, a threat to security, and polluting the environment. Not to mention frustrating employees and IT administrators alike.

Keywalker and SafeCom Smart printing

Combining the Keywalker competences and SafeCom smart printing customers will get a fast, effective way to take control of their print environment and save money in the short and long-term while increasing efficiency, cutting down on waste, enhancing document security, – and protecting the environment.

All printers with a network connection can be SafeCom enabled, and once SafeCom is installed, it is possible to control printouts so that all documents follow users to the printer of their choice – hereby improving flexibility and mobility.

Keywalker will advice customer based on an assessment of their current printing environment in order to provide the optimum managed print service. Solutions will include SafeCom's vendor specific and fully integrated solutions as well as the external, vendor independent print management solution.

"SafeCom is excited about the partnership with Keywalker. We believe with the depth and reach of a trusted partner like Keywalker, it will help SafeCom's business take off in Japan. The formation of this partnership also has impeccable timing as we see positive economic growth in Japan" said Paul Lim, the Director of SafeCom Asia Pacific.

"We expect SafeCom products as the solution for enterprises which face the problems such as cost management, information control, and environment

consciousness,” said Masayoshi Mase, director of Keywalker. “Currently popular products in Japan are introduced chiefly by printer vendors, hence it is difficult to support the multi-vendor environment. We are very proud to help customers as the leader in the fields of printing solution by providing SafeCom products to the market in Japan.”

About SafeCom

SafeCom is the world leader in intelligent modular printing solutions. With a SafeCom Smart Printing solution, companies all over Europe are cutting costs, increasing efficiency, boosting security, reducing waste, and protecting the environment. Smart Printing solutions from SafeCom work with all types of printers, copiers and multifunction devices. SafeCom users include among others organizations such as Vodafone, Imperial College of London, Swisscom and Nestlé.

About Keywalker

- Pre-sales

We propose and design the best printing system for the customers' environment by combining SafeCom solution

- Introduction

We install and setup SafeCom hardware and software in the customers' environment.

- Support

- Phone support, remote access and/or on-site trouble shooting
- User training regarding how to use SafeCom products, trouble shooting and maintenance
- Upgrading and updating system

Company Overviews

Keywalker, Inc.

(1)Established : November 2000

(2)Capital : JPY 237,422,500 (capital reserve: JPY 212,842,040)

(3)Director : Masayoshi Mase (Representative Executive)

(4)Office : Hoshina Bldg 4F, 2-4-2 Azabudai, Minato-ku, Tokyo 106-0041, Japan

(5)Line of Business : Sales and support of the managed printing solution

(6)Web Site : <http://www.keywalker.co.jp/>

SafeCom A/S

(1)Established : September 2002

(2)Director : Nels Bjerregaard (Managing Director)

(3)Office : Energivej 15 DK-2750 Ballerup, Denmark (Headquaters)

(4)Line of Business : Development and marketing of modular print management solutions

(5)Web Site : <http://www.safecom.eu/>